



J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 03 (2024 - 25)

CTC
Market Report
• Good demand
• Assams irregularly easier.
• Dooars sold around last levels.

Buying Analysis
• Western India: Supported the better teas on offer
• Hindustan Unileve : Operated TCPL : Operated primarily on the mediums
• Exporters & Other Internal/Local: Fair enquiry

Orthodox
Market Report
• Good demand
• Few clean well made whole leaf and brokens sold at levels similar to last. Remainder browner stalkier whole leaf and brokens irregular around last.
• Secondaries witnessing more competition and sold readily.

Buying Analysis
• Middle East : : Active
• CIS: Good Support
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DUST
Market Report
• Fair demand
• Assams irregularly easier.
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Buying Analysis
• Major packeteers : Very Selective
• Other Internal : Operated
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Darjeeling
Market Report
• Good demand
• All sorts sold in line with quality
• Local/Internal: Operated

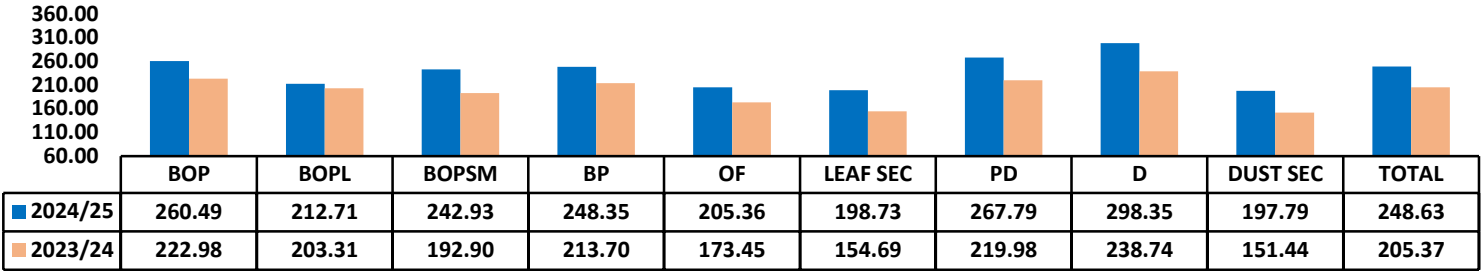
AUCTION AVERAGES

	2024/25			2023/24			UP TO SALE 03		
	SALE 03	SALE 02	+/-	SALE 03	SALE 02	+/-	2024/25	2023/24	2022/23
CTC LEAF	154.05	165.85	-11.79	143.39	153.69	-10.29	241.10	205.10	211.60
DUST	149.30	165.13	-15.83	140.87	149.50	-8.63	261.25	205.94	222.21
TOTAL	152.51	165.59	-13.08	142.68	152.62	-9.94	248.63	205.37	214.81
ORTHODOX	215.29	233.47	-18.18	181.29	172.69	8.60	293.61	221.78	289.62
DARJEELING	192.72	208.25	-15.53	157.54	184.87	-27.33	399.34	334.46	350.12
ALL TEAS	164.38	177.64	-13.26	149.32	156.24	-6.93	261.11	211.36	238.10

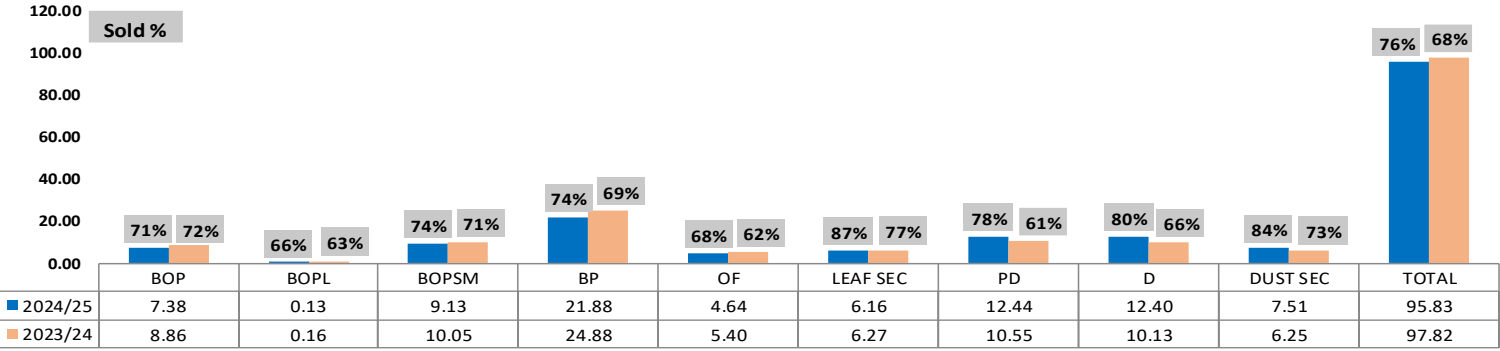
KOLKATA AUCTION AVERAGES

SALE		51	52	01	02	03	04
CTC LEAF	2024/25	191.12	185.05	178.18	165.85	154.05	
	2023/24	176.27	168.22	157.60	153.69	143.39	136.55
DUST	2024/25	203.98	184.52	179.95	165.13	149.30	
	2023/24	175.66	167.32	156.56	149.50	140.87	124.58
TOTAL	2024/25	195.12	184.91	178.73	165.59	152.51	
	2023/24	176.09	167.94	157.30	152.62	142.68	133.35
ORTHODOX	2024/25	249.18	245.13	231.92	233.47	215.29	
	2023/24	196.67	193.75	179.04	172.69	181.29	181.16
DARJEELING	2024/25	258.25	311.77	188.55	208.25	192.72	
	2023/24	228.36	213.75	188.64	184.87	157.54	170.07

Kolkata Gradewise Averages CTC Leaf / Dust Upto Sale 03



Kolkata Gradewise Sold Quantity (M. Kgs) CTC Leaf / Dust Upto Sale 03



KOLKATA GRADEWISE ORTHODOX AVARAGES UPTO SALE 03

GRADE	2024 - 25		2023 - 24		GRADE	2024 - 25		2023 - 24		GRADE	2024 - 25		2023 - 24	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	1357650.7	421.83	1612302.1	276.04	FBOP	3790219.7	318.75	5317188.9	251.00	GBOP1/FBOP1	3509922.5	186.67	4411795.5	140.55
TGFOP	2586367.0	377.23	3833291.7	248.04	GFBOP	2198729.8	307.98	2835455.8	227.85	BOPF/GOF/FOF	2167470.7	189.16	2955276.9	139.22
GFOP	1360011.8	364.69	2298722.2	237.76	GBOP	2613298.7	295.78	3652966.6	206.43					
FOP	1743874.1	277.54	2362512.6	218.25	BPS	1319705.4	338.20	1745634.1	333.62					

OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENES	18,03,114	12,25,616	159.55	32%	18,51,959	13,55,775	173.51	27%	5,54,84,208	4,07,87,113	248.15	26%
FANNINGS	5,45,370	3,99,058	154.88	27%	6,26,989	4,55,430	167.02	27%	1,83,29,331	1,30,74,259	239.06	29%
LEAF SEC.	4,05,166	3,60,971	134.49	11%	4,62,413	3,82,333	137.26	17%	71,03,888	61,55,391	198.73	13%
LEAF TOTAL	27,53,649.7	19,85,644.4	154.05	28%	29,41,361.2	21,93,538.8	165.85	25%	8,09,17,426.4	6,00,16,763.1	241.10	26%
DUST	9,30,924	5,86,006	161.70	37%	10,25,290	7,76,723	179.45	24%	3,59,11,715	2,83,01,197	278.08	21%
DUST SEC.	4,46,373	3,66,631	129.47	18%	4,91,759	4,22,980	138.83	14%	89,18,666	75,08,137	197.79	16%
DUST TOTAL	13,77,297.0	9,52,636.9	149.30	31%	15,17,048.9	11,99,702.3	165.13	21%	4,48,30,380.7	3,58,09,333.8	261.25	20%
TOTAL	41,30,946.7	29,38,281.3	152.51	29%	44,58,410.0	33,93,241.1	165.59	24%	12,57,47,807.1	9,58,26,096.9	248.63	24%

OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	2,90,791	2,35,985	255.15	19%	3,26,307	2,74,950	277.94	16%	1,40,59,986	1,26,04,546	337.89	10%
BROKENES	1,81,286	1,48,197	255.58	18%	2,64,440	2,19,529	259.48	17%	1,37,34,762	1,18,78,922	313.36	14%
FANNINGS	47,138	35,484	141.13	25%	65,843	57,671	142.59	12%	28,68,998	24,25,077	185.16	15%
SECONDARY	2,71,471	2,43,022	162.84	10%	1,99,100	1,68,241	158.02	15%	55,27,538	47,46,261	181.97	14%
ORTH. TOTAL	7,90,685.9	6,62,686.8	215.29	16%	8,55,689.7	7,20,390.5	233.47	16%	3,61,91,282.9	3,16,54,806.4	293.61	13%

OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	18,331	8,254	369.10	55%	7,819	5,421	348.33	31%	10,57,532	6,20,026	582.17	41%
BROKENES	18,988	13,730	182.16	28%	4,591	3,735	276.19	19%	4,18,397	2,47,912	261.83	41%
FANNINGS	26,134	18,259	120.94	30%	16,473	12,752	128.80	23%	6,12,084	3,43,416	168.51	44%
DARJ. TOTAL	63,453.1	40,242.4	192.72	37%	28,883.0	21,908.1	208.25	24%	20,88,014.3	12,11,354.8	399.34	42%

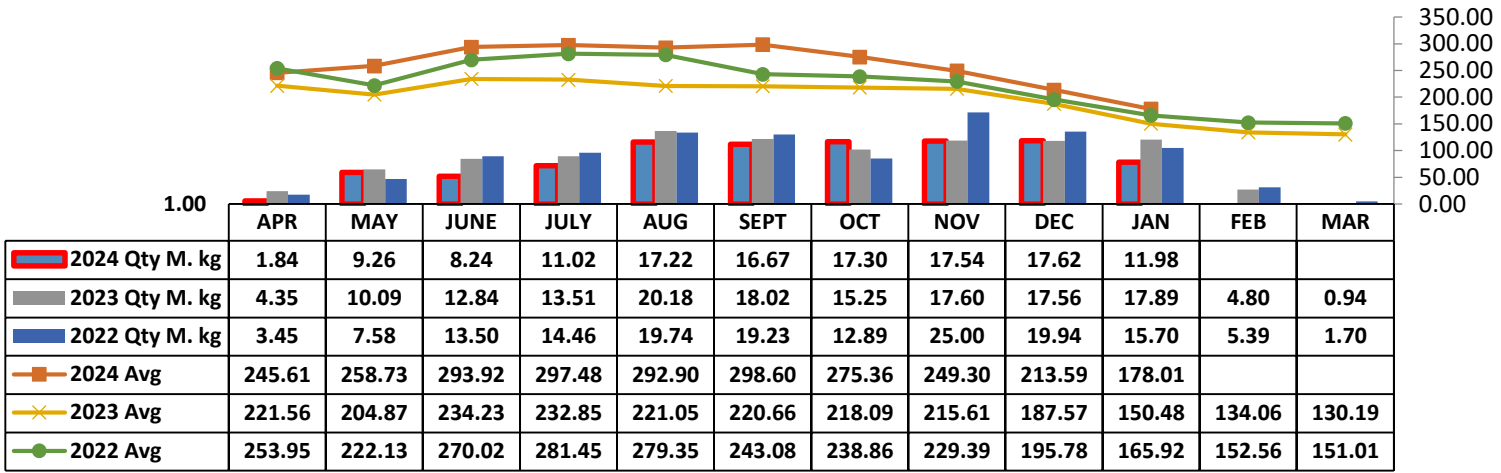
OFFER / SOLD QUANTITY & AVERAGE PRICE												
CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2024-25	2753649.7	1985644.4	154.05	28%	2941361.2	2193538.8	165.85	25%	80917426.4	60016763.1	241.10	26%
2023-24	3689300.4	2288370.2	143.39	38%	4013932.1	2550000.9	153.69	36%	97621032.0	66709217.3	205.10	32%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2024-25	1377297.0	952636.9	149.30	31%	1517048.9	1199702.3	165.13	21%	44830380.7	35809333.8	261.25	20%
2023-24	1456801.3	901796.1	140.87	38%	1413808.3	869197.7	149.50	39%	46837246.6	31110361.8	205.94	34%
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2024-25	790685.9	662686.8	215.29	16%	855689.7	720390.5	233.47	16%	36191282.9	31654806.4	293.61	13%
2023-24	866808.4	654178.5	181.29	25%	894221.6	699852.2	172.69	22%	49923714.5	40469603.7	221.78	19%
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2024-25	63453.1	40242.4	192.72	37%	28883.0	21908.1	208.25	24%	2088014.3	1211354.8	399.34	42%
2023-24	60539.3	30261.6	157.54	50%	57680.3	29812.8	184.87	48%	2816234.5	1340520.3	334.46	52%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2024-25	4985085.6	3641210.5	164.38	27%	5342982.7	4135539.7	177.64	23%	164027104.2	128692258.1	261.11	22%
2023-24	6073449.4	3874606.4	149.32	36%	6379642.3	4148863.6	156.24	35%	197198227.5	139629703.1	211.36	29%

PRICE RANGE												
% OF TEAS SOLD	CTC LEAF						DUST					
	2024/25		UP TO SALE 03				2024/25		UP TO SALE 03			
	SALE 03	SALE 02	2024/25	2023/24	2022/23		SALE 03	SALE 02	2024/25	2023/24	2022/23	
BELOW 160	68.79	55.21	13.89	31.97	27.51		72.85	51.58	12.39	29.95	25.56	
BETWEEN 160.00-179.99	13.69	15.12	8.76	8.86	12.68		11.54	19.70	5.29	8.40	10.21	
BETWEEN 180.00-199.99	5.59	8.51	11.19	8.62	8.29		5.45	10.80	6.02	7.70	8.12	
BETWEEN 200.00-219.99	5.48	8.15	11.46	10.96	9.54		4.29	6.82	8.68	10.48	9.38	
BETWEEN 220.00-139.99	3.56	5.99	9.70	8.98	7.80		3.48	4.43	8.49	9.63	6.77	
BETWEEN 240.00-259.99	1.46	4.67	8.04	8.45	7.61		1.60	3.71	7.81	9.99	6.36	
BETWEEN 260.00-279.99	0.50	1.09	6.29	6.80	6.33		0.23	0.73	7.64	7.98	6.16	
ABOVE 280	0.93	1.25	30.66	15.36	20.26		0.56	2.24	43.67	15.87	27.45	

PRICE RANGE							PRICE RANGE				
% OF TEAS SOLD	ORTHODOX					% OF TEAS SOLD	DARJEELING				
	2024/25		UP TO SALE 03				2024/25		UP TO SALE 03		
	SALE 03	SALE 02	2024/25	2023/24	2022/23		SALE 03	SALE 02	2024/25		
BELOW 200	57.65	46.14	19.72	34.33	17.78	BELOW 300.00	84.12	73.15	42.80		
BETWEEN 200.00-219.99	5.05	3.88	4.03	11.87	5.00	BETWEEN 301.00-400.99	5.73	17.83	8.87		
BETWEEN 220.00-239.99	5.27	6.77	5.49	14.30	6.17	BETWEEN 401.00-500.99	4.94	6.13	14.92		
BETWEEN 240.00-259.99	6.26	6.95	6.46	13.73	6.06	BETWEEN 501.00-600.99	4.04	1.43	14.05		
BETWEEN 260.00-279.99	5.05	5.58	6.82	10.10	8.47	BETWEEN 601.00-700.99	0.34	0.90	7.99		
ABOVE 280	20.71	30.68	57.48	15.67	56.52	ABOVE 701.00	0.84	0.55	11.38		

FUTURE FRESH OFFERING (IN PACKAGES)															
SALE NO	THIS YEAR-2024 - 25					LAST YEAR-2023 - 24					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
04	79077	26286	232	30982	136577	61072	25965	1732	25215	113984	18005	321	-1500	5767	22593
05	75355	15956	746	33855	125912	33000	14308	794	14513	62615	42355	1648	-48	19342	63297
06	65967	12550	109	39103	117729	10338	12820	435	5726	29319	55629	-270	-326	33377	88410
TOTAL	220399	54792	1087	103940	380218	104410	53093	2961	45454	205918	115989	1699	-1874	58486	174300

Kolkata Monthly Price Movement All Teas



CTTA BUYING (ALL TEAS) FOR THE SALE 03

	CTC LEAF			DUST					TOTAL		
	SALE 03										
OFFER	27,53,649.7		Kgs	OFFER	13,77,297.0		Kgs	OFFER	41,30,946.7		Kgs
SOLD	19,85,644.4		Kgs	SOLD	9,52,636.9		Kgs	SOLD	29,38,281.3		Kgs
SOLD %	72%			SOLD %	69%			SOLD %	71%		
ZONES	KGS.	AVG.	%		Kgs	AVG	%		Kgs	AVG	%
Local	4,34,429.3	160.14	22%	Local	2,07,943.8	150.50	22%	Local	6,42,373.1	157.02	22%
W.India	3,47,456.7	153.10	17%	W.India	1,83,013.6	148.73	19%	W.India	5,30,470.3	151.59	18%
N.India	2,86,888.3	162.47	14%	Others	1,40,067.7	166.61	15%	N.India	4,13,509.9	155.65	14%
HUL	1,82,744.8	161.73	9%	N.India	1,26,621.6	140.19	13%	WI.Pack	2,45,723.7	142.24	8%
WI.Pack	1,58,850.5	145.43	8%	WI.Pack	86,873.2	136.40	9%	HUL	2,28,441.9	166.03	8%
Exports	1,58,136.3	140.15	8%	S.India	56,338.0	146.01	6%	Others	2,26,091.1	163.49	8%
TCPL	1,48,519.5	134.09	7%	TCPL	47,093.5	137.87	5%	Exports	2,04,266.5	137.42	7%
Others	86,023.4	158.41	4%	Exports	46,130.2	128.04	5%	TCPL	1,95,613.0	135.00	7%
NI.Pack	69,755.9	145.96	4%	HUL	45,697.1	183.20	5%	S.India	1,05,620.8	149.82	4%
Packeteers	63,556.9	163.28	3%	Packeteers	11,704.9	131.61	1%	Packeteers	75,261.8	158.36	3%
S.India	49,282.8	154.18	2%	NI.Pack	1,153.3	205.25	0%	NI.Pack	70,909.2	146.92	2%
Grand Total	19,85,644.4	154.05	100%	TOTAL	9,52,636.9	149.30	100%	TOTAL	29,38,281.3	152.51	100%

	ORTHODOX			DARJEELING			
	SALE 03						
OFFER	7,90,685.9		Kgs	OFFER	63,453.1		Kgs
SOLD	6,62,686.8		Kgs	SOLD	40,242.4		Kgs
SOLD %	84%			SOLD %	63%		
ZONE	Kgs	AVG	%		Kgs	AVG	%
Others	2,22,911.1	227.98	34%	Local	21,586.6	194.24	54%
Middle East	1,14,442.5	198.85	17%	Exports	6,040.4	206.40	15%
Other Exports	1,04,772.3	209.06	16%	Others	5,286.3	212.68	13%
Local	86,734.7	214.08	13%	W.India	2,983.6	229.04	7%
W.India	56,428.5	193.81	9%	C.India	1,927.5	123.68	5%
N.India	35,515.5	213.92	5%	N.India	1,708.0	108.04	4%
CIS	20,398.2	290.65	3%	Domestic c☐	487.0	110.55	1%
Domestic c☐	13,213.2	202.93	2%	S.India	223.0	141.00	1%
S.India	4,716.8	197.68	1%				
Exports	3,554.0	153.23	1%				
TOTAL	6,62,686.8	215.29	100%	TOTAL	40,242.4	192.72	100%

ASSAM CTC BATTING ORDER (GTAC+CTTA) Sale 03

MARK	2024-25		2023-24	
	KGS	AVG	KGS	AVG
GATOONGA	556184	455.56	614680	461.22
HOOKHMOL	371357	445.01	432211	429.77
MOKRUNG	396286	429.44	331712	426.11
HALMARI	720518	407.76	779720	392.59
HATIMARA	405611	402.12	287889	308.77
DOOMUR DULLUNG	670257	381.04	331899	356.97
SALKATHONI	574973	378.55	450781	382.40
HAJUA	601424	361.07	259179	341.00
KAMARBUND	221213	356.75	204430	334.46
BORJAN	497871	352.88	749550	356.98
GHILLIDARY	349844	350.45	349029	355.17
HARMUTTY	157912	346.59	179962	280.76
DEJOO	104033	346.56	186699	245.39
BANAMALIE	199014	344.74	189513	366.22
KHARIKATIA	575663	343.72	452733	318.94
KOOMTAI 'B'	1775653	342.72	1763771	293.38
NAHORHABI(CLSPL)	212242	340.27	175633	329.33
BORSILLAH	326714	334.55	0	0.00
DECKIAJULI	613918	334.41	571901	356.33
GELAKEY	329912	334.02	206069	324.40
HIRAJULI	239249	332.71	161302	277.40
DEHA	366526	331.65	439638	313.62
KAKADONGA	197870	330.28	191605	285.59
DUFLATING	548284	330.09	493227	320.96
SOCKETING	573178	328.90	236017	209.72

* Above 100000Kgs.

N.B:- This year GTAC data upto sale 02

DOOARS CTC BATTING ORDER (STAC+CTTA) Sale 14 to 03

MARK	2024-25		2023-24	
	KGS	AVG	KGS	AVG
KARTICK	344104	330.82	549449	324.83
BINAGURI	968986	309.89	1179006	288.95
CHULSA	367228	309.49	375821	276.13
RYDAK	755599	300.48	1203025	274.85
DALGAON	710847	294.48	1169400	277.08
GHATIA ROYAL	277659	292.95	644240	293.85
BHATKAWA	209976	292.93	216787	267.72
NEPUCHAPUR	427938	290.49	794849	256.76
MORAGHAT	879281	288.33	911467	247.37
JITI	999287	281.87	926272	280.32
ARYAMAN SPECIAL	179189	278.26	279985	250.07
GULMA	661345	276.24	731444	314.48
BARADIGHI	659825	275.73	727621	274.69
MATRI GOLD	430071	275.54	572116	237.46
PAHARGOOMIAH	652212	274.00	867079	266.65
HOPE	513045	270.85	488469	270.03
LEESH RIVER	555771	270.18	786094	248.45
INDONG GOLD	452837	266.97	721325	205.97
SANKOS	1078413	266.39	786857	258.85
HULDIBARIROYAL	672565	265.61	0	0.00
KARALAVALLEYROYAL	355684	261.62	409613	233.74
KUMARGRAM	884083	261.10	624085	264.00
NUXALBARIIMPERIAL	177836	260.94	296393	259.05
GANDRAPARA	909997	260.63	907784	231.00
ZURRANTEE	335703	260.49	334351	219.11

* Above 100000Kgs.

ASSAM ORTHODOX BATTING ORDER (GTAC+CTTA) Sale 14 to 03

MARK	2024-25		2023-24	
	KGS	AVG	KGS	AVG
DEJOO	383120	385.94	338686	279.53
HARMUTTY	414870	382.01	369271	278.91
MOKALBARI EAST	475699	366.10	333159	287.53
BORPATRA	367862	354.68	332927	254.16
MADHUTING	174728	343.80	237194	230.80
SESSA 'B'	287468	338.80	328839	251.49
DHELAKHAT	600557	336.78	631195	236.30
DIKOM	646061	336.36	748635	258.29
PENGAREE	756663	330.49	545970	248.31
MARANGI	130493	330.38	50085	321.09
METHONI	541072	326.67	321685	226.43
MENOKA	463597	324.11	442088	238.21
SINGLIJAN	308339	322.82	489649	246.66
MOHUNBAREE	192889	318.43	221606	224.78
DIGULTURRUNG	102792	314.78	64967	219.29
SEAJULI	315529	312.85	480986	247.24
MAIJONGA	171897	311.33	94422	233.19
KOOMSONG	745745	310.99	1242553	234.13
BOKAKHAT	542169	310.42	432005	229.85
SINGRIMARI	459148	308.54	634728	231.22
MUTTUCK	464846	307.36	399110	195.89
GINGIA	367003	306.81	541567	196.89
KOLONY	338562	306.63	254449	227.42
NONAIPARA	352691	306.36	191805	236.43
MANCOTTA	532975	305.92	559072	217.96

* Above 100000Kgs.

N.B:- This year GTAC data upto sale 02

DARJEELING BATTING ORDER Sale 14 to 03

MARK	2024-25		2023-24	
	KGS	AVG	KGS	AVG
CASTLETON	44349	669.26	54949	506.64
GIELLE	42699	587.89	69262	443.47
TEESTA VALLEY	70014	580.56	98743	460.65
BARNESBEG (ORGANIC)	11035	543.10	13290	469.69
THURBO	57408	539.61	52925	523.33
MARGARET'S HOPE	49827	516.78	49150	428.60
RISHEEHAT(ORGANIC)	33026	513.46	37522	440.52
SUNGMA	36556	504.64	34838	399.93
GYA/MILLIKTHONG	11042	486.36	17695	370.26
PUTTABONG	54057	468.77	59322	382.18
BALASUN	22051	467.77	21445	448.57
JUNGPANAUPPER	16413	465.72	8657	545.44
SINGBULLI (ORGANIC)	15115	436.86	12674	358.64
GLENBURN	54489	427.15	49051	338.93
BADAMTAM (ORGANIC)	26358	401.68	26008	379.89
ROHINI	47379	374.82	54628	252.38
GOPALDHARA	38609	359.77	50233	335.85
HILLTON	74323	357.56	22128	212.19
GOOMTEE	15222	350.47	12745	502.43
UPPER FAGU	81901	332.63	61685	223.09
POOBONG	20667	332.16	28723	248.74
RINGTONG	10286	325.83	5792	150.34
MIM	41144	313.03	55485	317.53
NAMRING(UPPER)	66524	310.42	0	0.00
CHAMLING	11860	293.67	9086	133.28

* Above 10000 Kgs.

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